

G.S.D. ASSOCIATES, INC.



Testimonials



Goals accomplished: Implemented Work In Process (WIP) and Finished Goods Inventory control systems with comprehensive Lot Tracking for all of the Norpac food processing plants; Tracking labor as well as Time & Attendance; Beginning in the late 1980's these systems have been migrated over several generations of bar code hardware, including a radio frequency system for their largest plant.

G.S.D. Associates has been instrumental in the development and the ongoing maintenance of our Bar Code Inventory and Time and Attendance systems. Without their help I feel we would be years behind. We are starting a major re-write of our systems and would not even consider taking this step without G.S.D. We have had a working relationship with G.S.D. since 1989 and look forward to our relationship going far into the future.
Joe Peters
Manager of Micro Computers, Norpac Foods



Goals accomplished: Installed Process Control and WIP Systems for seed processing; Tracking field and lot information as well as Time & Attendance; Beginning in the early 1990's these systems have been converted from feeding legacy corporate systems to ERP systems, including a gradual migration to more flexible radio frequency hardware for label printing and data collection.

Since 1992, G.S.D. has supplied bar coding equipment, software and programming to Betaseed, Inc. Despite difficult programming challenges, they have met our needs at each request. During a recent ERP installation, they went beyond our expectations, educating and managing programmers from several outside vendors. We appreciate their dedication to our company.
Bruce Peters
Manager of Tangent Operations, Betaseed



Goals accomplished: Installed Production tracking and bale and unit labeling system; Interface with scales for weight; Portable inventory and shipping; Ongoing hardware support and transition assistance for upgrading data collection hardware and software.

There are two things that I have come to appreciate and rely on from G.S.D. Associates. One is their ability to quickly grasp the scope of a project and straight away be a contributing member of a project team. The other is their excellent support after the project has been completed, even long after the hardware end of service has been reached!
Leslie Doucette
Senior IS Specialist, Evanite Fiber Corporation



Goals accomplished: Time and Attendance; Labor Tracking; Customized inventory system; Pallet labeling; Ongoing support for software enhancements; Onsite assistance during transition from legacy proprietary cabled equipment to Ethernet.

Truitt Brothers, Inc. has been a satisfied customer of G.S.D. Associates and Intermec's ShopScan data collection software for over 15 years. I have found the staff at G.S.D. Associates to be professional, knowledgeable and responsive. I would recommend them to anyone looking for a data collection solution.
Tony Best
IT Manager, Truitt Brothers

Thank you notes

Just a few kind words that our clients have sent informally:

Plaque presented by Betaseed to G.S.D. as a company, and to Tom Moffett as lead programmer:

IN APPRECIATION FOR YOUR
DEDICATION TO BETASEED
AND THE IMPLEMENTATION OF
THE ERP PROJECT.

We appreciate the partnership with G.S.D. You provide consistently good product as well as great service to the Purdy account. The flexibility you have shown with pricing is more evidence that G.S.D. is the kind of company Purdy will continue to partner with... Thank you for your continued support.
Jessica Black
Purdy Corporation

Oregon Tool & Supply, Inc. installed the inventory bar code scanning system on April 14th, 2004. The installation was well planned and went very smoothly. The software worked as expected with no problems. We were extremely pleased with the expertise of Michael Kemp and Gary DeCamp from G.S.D. Associates, Inc. I would highly recommend G.S.D. Associates, Inc. for all your scanner needs.
Brooke Thickston
Computer Specialist, Oregon Tool & Supply

I have had a relationship with G.S.D. Associates for the past eight years purchasing label printers and printer and print file support. At one time my company was having poor print quality on many of their product labels. Gary DeCamp and Neal Sundquist came to our location and very quickly educated me on what we could do to improve the label print quality. G.S.D. Associates directed me to training so that I too could repair our 100+ printers saving our company money. Over the years, G.S.D. has been there for me, providing added expertise when needed and support when required.
Thanks.
Doug Sustaire
EET technician, PSC Scanning Inc.

Note to Larry Nissen, lead programmer:

John C Wu, the Regional Lab Staff and I would like to extend a major thank you for your help in setting up a new, albeit temporary, Specimen Tracking System at the Regional Lab expansion in Marina Way, South Richmond. So far it has worked flawlessly and enabled the lab to meet the state inspection and start production on schedule. We greatly appreciate your flexibility and timely response to our needs. Your support has been a major factor in keeping Regional Lab functioning.
Fred Lee
IPS, TPMG Regional Lab



The references come from G.S.D. Associates' ongoing support:

- We review your requirements, advise, and list your options.
- Check the specs of potential equipment and materials.
- Research and pre-test in house, then follow up with on-site testing.
- Avoid pitfalls at installation time.
- Coordinate and provide support for supplies, software, printers, scanners, maintenance, etc.
- We follow up with reliable support as your project progresses.**